

« The more people accumulate acquaintances, the more they measure how much ignorant they are »

# Pierre DUSSAULE

03/06/1993 - Born in Paris, FR.  
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Driving license and vehicle

Student looking for an internship in  
export/logistics April-September 2016



## ACTIVITIES

Soccer player since 1999

- Ajax Daumeray
- Aiglons Durtalois
- Sablé FC

Comic books reader

- Marvel
- DC Comics

TV series based on comic  
books stories

Travels: Athens, Barcelona,  
Chicago, Madrid, Memphis,  
New Orleans, Panama City,  
Plymouth, Porto, Valence

## OFFICE

Sphinx - Pack Office -  
Wordpress - CRM: Cegid  
Produflex - DeiWorld

## I AM...

Mature    Autonomous

Responsible    Ambitious

Perfectionist    Rigorous

## I LIKE...

Team work    Soccer

To socialize    Discipline

Comic books

## I WANT...

Entertainment    Export

Logistics    To travel

## EDUCATION

**2015-2016: Graduating a Master's Degree in International Business specialized in Trilingual Negotiation (NTCI) / University of Angers, FR**

- Member of the NTCI student Association as a Consultant in Communication

**2014-2015: Master's Degree in Foreign Languages applied to Trade and Commerce (LEA) with distinction / University of Angers**

- Tesina: Barcelona, su puerto y las exportaciones: ¿Cómo el puerto ha evolucionado hasta convertirse en un epicentro del comercio internacional?

**2011-2014: Bachelor's Degree in Foreign Languages applied to Trade and Commerce (LEA) with distinction / University of Angers**

- Semester abroad as an Exchange Student / Belmont University (Nashville, TEN)

## EXPERIENCES

**2015-2016: Student projects - « Studyka » for the SEB Group / University of Angers**

- Use of marketing tools to invent tomorrow's innovative and connected kitchen appliance (SWOT, STP process, 4P's, Benchmark, Kapferer's diamond, creative brief)
- Development of the product : feasibility, tech, design
- Creation of a website to promote the product (Wix)

**- NTCI Master's Degree 20th Anniversary / University of Angers**

- Organization of a celebration day and contacting companies & professionals

**2015: Export & Logistics, Operations Executive for Tuscor Lloyds (4 months) / Barcelona**

- Booking to inland carriers, shippers or carriers; tracking shipment to destination
- Coordination of the goods: loading with the exporter, customs clearance
- Elaboration of Bills of Lading, billing and closing files
- Phoning and mailing with suppliers, customers and transporters

**2015: Communication, Chronicler for the Franco-Canadian website Geeks and com'**

- Redacting comic-books based content
- To inform people by writing updated articles about TV series and movies

**2014: Management, Leisure Organizer for a couple of French Associations (2 months)**

- Ensure communication with parents and safety for children and handicapped adults
- Proposing adapted activities; budget management

## LANGUAGES

French: Mother Tongue (C2)  
English: Semester Abroad (C2)  
Spanish: Internship Abroad (C2)  
Portuguese: Notions (A2)

## ODD JOBS

Carrefour: stocktaking, street marketing  
Nutral, Mathez: packaging  
Sablé FC: soccer coach